

Adults and Housing Scrutiny

Tuesday 19th June 2012

Residential / Nursing Care Agreements

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1. Purpose of report

- Transformation project to review the Residential/ Nursing Care Home Agreement 2007-13
- Set up new agreement in consultation with providers for Provision of Residential / Nursing Care in Darlington 2013 – 2017



2. Current Agreement

- Ends 31st March 2013
- 22 Care Homes
- Older People and Older People Mental Health
- Quality Standards Process:-
 - 14 Quality Standards linked to fee levels
 - Grading system linked to environmental standards, agreed at outset e.g. 1 – 4
 - Annual monitoring by Contracts Section to determine grade A – D
 - 2011/12 position – see next slide



3. Quality Standard Process 2007-

Grade	QS Grading	Weekly Fee Level	Quality Standard Compliance	2011/12 Position
1	A	425	14 Standards Met	7 homes
1	B	404	13 Standards Met	2 homes
1	C	395	12 Standards Met	N/A
1	D	374	11 Standards Met or below	1 home
2	A	422	14 Standards Met	6 homes
2	B	401	13 Standards Met	1 home
2	C	392	12 Standards Met	1 home
2	D	371	11 Standards Met or below	N/A
3	A	399	14 Standards Met	2 homes
3	B	379	13 Standards Met	N/A
3	C	371	12 Standards Met	N/A
3	D	351	11 Standards Met or below	N/A
4	A	388	14 Standards Met	2 homes
4	B	369	13 Standards Met	N/A
4	C	361	12 Standards Met	N/A
4	D	341	11 Standards Met or below	N/A



4. Negotiation Process 2012/13

Action	Timescale
Introduce Review Proposals with Providers	Provider meeting – 29/02
Review/check Progress/Questions	Provider meeting – 30/04
Questionnaire Period	9 th April – 11 th May 2012 (<i>5 weeks</i>)
Questionnaire Analysis & Report	14 th May – 18 th May 2012 (<i>1 week</i>)
Equality Impact Assessment & Action Plan	14 th May – 18 th May 2012 (<i>1 week</i>)
Feedback on Questionnaire Responses	Provider meeting – 22 May 2012
Agreement / Fee Review Report	23 rd May – 25 th June 2012 (<i>1 month</i>)
Provider Notified	Provider meeting – 25 th June 2012
Provider Consideration Period	25 th June – 23 July 2012
Final Outcome(s) Agreed	Provider meeting – 23 rd July 2012



5. Reporting Stages

Action	Timescale
People Senior Leadership Team (SLT)	30 th July 2012
Chief Officers Board (COB)	9 th August 2012
Transformation Board (TB)	16 th August 2012
Cabinet	9 th October 2012

Action	Timescale
Agreement Start Date 2013/14	1 st April 2013



6. Project Major Risks

- **Risk 1 - Four Seasons Healthcare hold a 32% share of the market in Darlington (7 care homes).**
 - The financial risk of this organisation has been closely monitored by the contracts and legal team.
 - Investors have strengthened the organisation and re-assurance has been provided by four seasons but situation will continue to be monitored.
 - **Impact** – There would be very little capacity within Darlington to cope with any closure of Four Seasons homes.
- **Risk 2 – There is potential for providers to disagree with fee levels proposed and refuse to sign agreement**
 - **Impact** People would be placed in accomodation without protection of a contract and providers could charge the Council higher fees.



Next Steps

- Meet all providers re draft fee levels
- Commence individual negotiations

Other issues being addressed:

Third Part Top Ups

Full Fee Payers

Continuing Health Care Fee levels.



Any Questions

Future reporting?

Thank- you

Elaine O'Brien

